



**Hydrogen
Capability
Network**

Global Landscaping Tendering Process FAQs

June 2024



1. Are ATI HCN looking to fund one large project or multiple projects?
 - a. The total budget is £250k. We are expecting that there will be multiple projects from different organisations/ consortiums to give a good coverage of experience recognising the broad range of topics in scope.
2. Can one organisation submit multiple bids for different topics?
 - a. Yes, provided there is demonstrated expertise and experience in the topics.
3. Should an academic tender as a private consultant or via their institution?
 - a. Either approach is acceptable. We would be looking for the experience and expertise to be highlighted that can be brought to the project, this is expected whether submitting as an individual, organisation or consortium. Both expertise and value for money are considered in the selection criteria.
4. What is the percentage of full economic costs you will fund?
 - a. 100% but overall value for money is one of the criteria.
5. Are multi-partner proposals permitted?
 - a. Yes, the team make up should be made clear in the application, along with the different contributors' capabilities and the split of the budget. We expect a lead partner to submit the proposal who will take the responsibility for overall outputs, contract with and flow monies appropriately to the other entities.
6. Are non-academic entities eligible for funding? And can they be included as partners, consultants or sub-contractors?
 - a. Yes, the tender is open to all types of organisations with relevant expertise and experience. The team make up should be made clear in the application, along with the different contributors' capabilities and the split of the budget. We expect a lead partner to submit the proposal who will take the responsibility for overall outputs, contract with and flow monies appropriately to the other entities.
7. Should the work include interviews/ questionnaires with relevant organisations?
 - a. It is anticipated that the exercise will be desk based, utilising what is freely available in the public domain. Organisations can use their networks to supplement the information in whatever manner is appropriate. However, the final reports will be open access to UK organisations (potentially subject to access test) so the content should be publishable, attributable and not be subject to NDAs or other access restrictions.
8. Are travel costs to international facilities and organisations covered?
 - a. No, we are expecting the research to be largely desk based or utilising an individuals or organisations network (including global footprint if relevant). Therefore, travel costs to overseas locations will not be eligible.

9. What's the anticipated use of the final reports?
- The final reports will be used to identify which areas the UK should support to build the capability in the best way to support aerospace technology development in LH₂ and provide a resource for the UK aerospace community to signpost to organisations working globally in relevant fields. Hence structured information giving the organisations' names, contact details (website), level of experience and test facilities and modelling capabilities should be included. The report should also identify if there are any specific relevant areas in which there is minimal activity globally which are critical to mature this technology that could provide an opportunity for the UK.
10. Are you looking for bidders to compare UK capability against global capability to look for gaps/ overlaps/ future development (building from the work done already through the HCN)? Or is this an activity following the completion of this study?
- Assessment of the global capabilities is key, but identification of key players within the UK, particularly those outside the aerospace industry would be beneficial, with comparisons to the UK landscape.
11. The RFP indicates that there is a 400-word limit for each of the key sections, would it be possible for us to exceed this where necessary to ensure that we can articulate our response in full?
- We would recommend that key points are covered within the 400 words for the basis of our assessment. Text in diagrams and tables do not count to the limit but should be used appropriately and not excessively to support the written text. You may exceed beyond 400 words, to clarify or expand points where really needed but maintain relevance and succinctness.
12. Can you elaborate on the sensing technologies/ capabilities you are most interested in please?
- The sensing technology is to support the fundamental research activities going forwards, how to understand the behaviour of hydrogen in lab-based experiments, so could include flow monitoring, temperature measurement, hydrogen concentration measurement (e.g. in the case of leakage and safety detection) etc.
13. Can project participants be non-UK based?
- The remit of the ATI is to support the UK aerospace sector, as such we encourage as much funding to remain in the UK as possible, but we recognise that the topic is about understanding global capabilities. As such non-UK based organisations can be funded but the experience and expertise of what they bring must be highlighted.

